



Global reach  
Local knowledge



## The value of having a global partner

GMV outlines exactly why TMF Group's services have been an asset to them as they expand.

### About the client

GMV is a privately owned technological business group with an international presence. Founded in 1984, GMV offers its solutions, services and products in very diverse sectors: aeronautics, banking and finances, space, defence, health, security, transportation, telecommunications, and IT for public administration and large corporations.

### In our own words

"When I have to open operations in another country I need someone to lend a hand in all the processing; someone who has the knowledge of how things have to be done in that particular country in order for us to decide what type of corporation is needed, what deadlines should be put on targets, what the legal requirements are and to generally give a hand in the formation process.

"This is very important and extremely valuable because the first steps are the most difficult. Having a partner you can rely on to support you in these types of exercises is essential and so is knowing that after formation you have a whole team of people able to provide your operations with tailored services."

### How TMF Group helped us

"In every country in which I am working with TMF Group, the staff are very well prepared, extremely flexible in adapting to our requirements and very keen to be cooperative. Banking and cash handling services are a bonus because it's not easy to find a company which will do these things.

"Knowing that behind your organisation are plenty of people ready to help you is an asset. The fact that I can pick up the phone and call someone in the UK or Malaysia or India for support in those countries gives me great peace of mind. Having that option to get on the phone to the relevant people on the ground, especially if there is a problem or an issue we are facing, is a real highlight. The dedication and the attitude of the people at TMF Group make them a fantastic partner. For me, TMF Group is a perfect solution."

### The future

"We are currently opening in the UK and TMF Group is supporting us with this. There are many other initiatives also in the frame. We want to continue to expand across the globe and opportunities will continue to arise."

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*Javier Martínez Cendejas, CFO, GMV*

TMF Group provides the following services to GMV:

- Corporate secretarial
- Tax and VAT
- Accounting
- HR
- Payroll
- Management
- Domiciliation

TMF Group services GMV in the following countries:

- Colombia
- France
- India
- Malaysia
- Poland
- UK

