



Global reach
Local knowledge



Focusing on your business

Sage explains how TMF Group has supported them to focus on rapid growth in Europe.

About the client

Sage is a US medical products company and its core belief is that evidence-based interventions will lead to improved outcomes. Its advanced patient hygiene products and programs help healthcare facilities improve clinical outcomes by reducing the risk of hospital-acquired infection and skin breakdown. It develops new concepts and products that address the challenges of the ever-changing healthcare industry.

In our own words

“As a privately held, medium sized company interested in expanding in Europe, we were keen to bring our product message to Europe without creating a huge infrastructure. TMF Group was the answer. They provided the opportunity to have a lot of third party services done in a simple and easy way – the bonus being that it was all through a single provider.

“I first met TMF Group several years ago when we used them for payroll services in the Netherlands and France. When it came time to set up our European entities they seemed like a good partner to use for those extra services we needed as well. It has worked out fantastically, with TMF Group being an all-in-one provider for us and supporting us to do the things that we need to do – grow the business rapidly without having a huge infrastructure throughout Europe.”

How TMF Group helped us

“From the beginning, TMF Group has handled our payroll for our European employees flawlessly at every stage of the process, meeting the unique legislation in each country. When it came time for me to move to Europe, they were also extremely helpful in domiciling us in Switzerland.

“We’re actually based in the TMF Group office in Geneva, Switzerland and they provided board membership as well as guidance. In every aspect they have been enormously helpful – from legal and domiciliary services to tax compliance. On a day-to-day basis our work with TMF Group is vital.

“The single point of contact is another very attractive aspect of the TMF Group offering. Our contact has been fantastic and I consider her a partner. Having that relationship means that our TMF Group contact understands all the details of our business, including where we are at in the growth curve, and she always does what is best for us – it has been an excellent service.”

In the future

“As we move into places like Eastern Europe, we absolutely would use TMF Group. We are already working with them on extra office space and they have been very flexible about this. I would recommend TMF Group to anyone.”

“It has worked out fantastically, with TMF Group being an all-in-one provider for us and allowing us to do the things that we need to do – grow the business rapidly without having a huge infrastructure throughout Europe.”

Matthew Ross, Vice President, International Division, Sage

TMF Group provides the following services to Sage:

- Directorship
- Domiciliation
- Corporate secretarial
- Accounting
- Fiscal and VAT representation
- Payroll
- European coordination

TMF Group supports Sage in the following countries:

- Switzerland
- The Netherlands
- Italy
- France
- Germany
- UK

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