HBR Analytic Services Report Promotion

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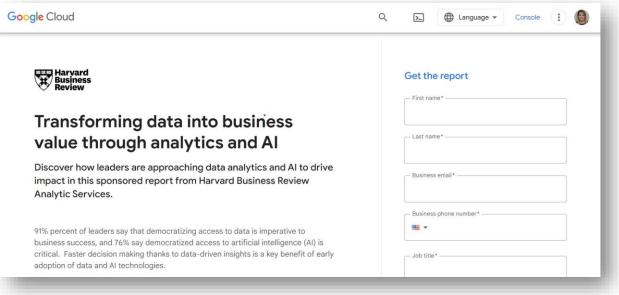
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Promotion Parameters

Harvard Business Review

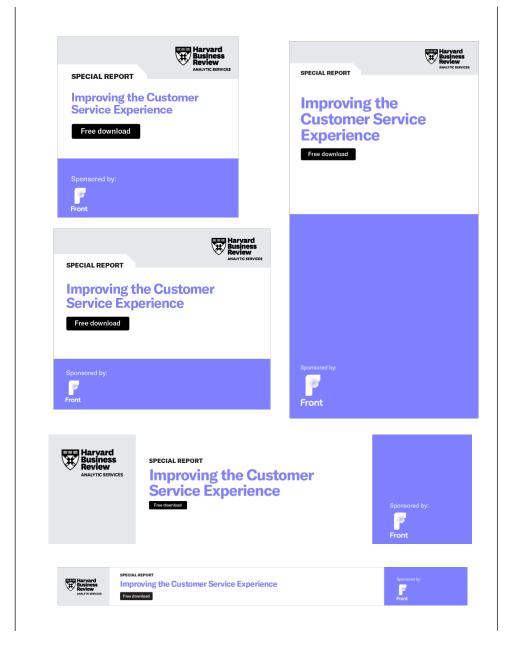
- Sponsor must use "Harvard Business Review Analytic Services" when referencing the report creator (all five words, no abbreviations).
- The sponsor's role in the research project must be referenced as "sponsor" or "Harvard Business Review Analytic Services in association with SPONSOR". Cannot say "in partnership."
- Sponsor must send HBR-AS press/promotional/marketing materials referencing the report for approval.
- Sponsor must use the Harvard Business Review logo, not the HBR Analytic Services logo
- When using the HBR logo, the sponsor must be the lead logo and must be 25% larger than the HBR logo.
- In marketing materials HBR's logo cannot be placed directly next to the sponsor logo (lockup style)
 - Alex Clemente, Managing Director of Analytic Services, is available for press quotes related to the Harvard Business Review Analytic Services report (example here).
 - Quotes from HBR-provided/recommended interviewees are allowed for use in the report ONLY and cannot be used within press or promotional content. Sponsor may seek direct approval from their client/customer interviewees for use of their quotes in promotional/press purposes



HBR Analytic Services Co-branded Ads

Examples

Harvard Business Review



HBR-AS will promote the report via cobranded drivers, which run in remnant inventory on HBR.org.

Banners will direct to an HBR.org-hosted PDF of the report or a client hosted-page of the report PDF.

Report will be posted on <u>https://hbr.org/hbr-analytic-services</u>

HBR Analytic Services Report Promotion

Promotion Example

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GUIDES

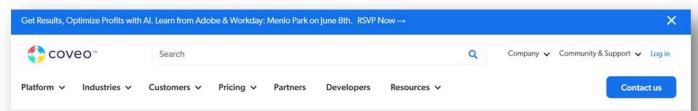
UNLOCKING GO-TO-MARKET SUCCESS WITH INSIGHT INTO STRATEGIC INITIATIVES

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